**BIO Business Solutions®**

Partner Briefs

**Cut Costs on the Essentials That Keep Your Business Moving**

Join over 4,600 life science companies already reducing overhead costs with BIO Business Solutions®. From lab supplies and cleanroom services to HR, insurance, and auditing—our vetted providers help you save where it counts. Whether you're a virtual biotech or a scaling organization, there’s a program for you. [Check your eligibility today.](https://www.bio.org/save/business-solutions)

**Access BIO’s Full Portfolio of Cost-Saving Solutions**

From cutting-edge imaging technology to business and reliable waste management, BIO Business Solutions® connects you with industry-leading providers—all vetted for life science companies like yours. It’s your one-stop shop for essential services and exclusive savings. [Explore the portfolio and save today](https://www.bio.org/save/business-solutions).

**Streamline HR & Payroll with ADP TotalSource®**

Running a growing life science company? ADP TotalSource® helps small to mid-size organizations simplify HR with a full-service PEO solution. Access payroll, benefits, workers’ comp, R&D tax credits, and more—all in one platform, all at exclusive member pricing. [Learn more about joining or upgrading your ADP offering today.](https://www.bio.org/save/adp)

**BIO’s ADP Tax Credit Offering**

Start-ups and early-stage companies conducting research may be eligible for valuable tax credits. Not sure if your R&D activities qualify? Get a complimentary assessment to estimate your potential federal and state tax savings. [Learn More](https://www.bio.org/save/adp-tax-credits) Today.

**Savings on Gas Supply and Distribution Equipment**

Airgas offers members exclusive pricing on medical-grade gases, cryogenic equipment, and monitoring services. Customize your service agreements to fit your lab’s needs. [Learn more](https://www.bio.org/save/airgas-healthcare).

**Tested, Serviced, and Refurbished Lab Equipment**

American Laboratory & Trading (ALT) stocks more than 6,000 refurbished instruments—from benchtop accessories to mass specs—with a one-year warranty. Skip the supply chain delays and get the equipment your team needs, fast. [Learn more.](https://www.bio.org/save/american-laboratory-trading-inc-alt)

**Monetize Your Surplus Lab Assets with ALT**

CROs, CMOs, and life science companies can turn idle equipment into working capital with American Laboratory & Trading (ALT). Whether liquidating a lab or selling a few instruments, ALT provides the support and strategy you need to maximize ROI. [Learn more.](https://www.bio.org/save/american-laboratory-trading-inc-alt)

**Save on Workforce Strategy with Aon**

Aon helps life science leaders strengthen workforce strategies with exclusive savings on talent assessment, compensation design, analytics, and more. Attract and retain top talent with guidance tailored to your industry. [Leverage today](https://www.bio.org/save/aon-hcs).

**Executive Liability Coverage? Look to Aon.**

As your company scales, make sure your executive team is protected. Access Directors & Officers, Fiduciary, and Crime Liability coverages with Aon—plus expert legal support and deep experience in the life sciences. [Learn more.](https://www.bio.org/save/aon)

**Caliber Cyber Insurance Programs with Aon**

Protect your business before a cyberattack strikes. Through the BIO-Aon Cyber Panel, life science companies gain access to tailored network security and privacy coverages, including business interruption and data restoration. [protect your business with Aon today](https://www.bio.org/save/aon).

**Savings on Lab Supplies & Freight Shipping**

VWR, part of Avantor, provides exclusive pricing on more than 8,000 lab products, up to 75% off select supplies, waived freight charges, and cashback rebates. Get the supplies you need—and real savings—with one trusted partner. [Start saving today.](https://www.bio.org/save/avantor-delivered-vwr)

**Executive C-Suite & Advisory Services**

BiotechExec connects life science companies with a national network of over 400 seasoned C-suite executives through its IGNITE Network. Whether you're seeking interim leadership, fractional or full-time placements, BiotechExec offers a precision-matched approach to help companies grow. [Schedule a complimentary 90-minute advisory session today](https://www.bio.org/save/biotechexec).

**Brex Credit Card Rewards for Life Sciences**

Brex supports your finance team with integrations to QuickBooks, SAP Concur, and more. Simplify expenses and enjoy rewards on conference registrations, lab supplies, and more. Maximize value with Brex. [Access rewards and reduce financial pressures with Brex today](https://www.bio.org/save/brex).

**Protect Your Business with Chubb Insurance**

Chubb delivers tailored coverage for clinical trials, product liability, cyber protection, and more—with low minimum premiums for early-stage companies. [Ask your insurance broker about Chubb today.](https://www.bio.org/save/chubb)

**A Single-Source Waste Management Solution**

Clean Harbors is your go-to provider for lab, chemical, and biohazardous waste disposal. Lower your costs with member exclusive discounts on transport, labor, and recycling. [Get started today.](https://www.bio.org/save/clean-harbors)

**Travel Management for Life Sciences**

Corporate Traveler offers a full-service travel solution designed for specially for life science companies. Build a custom travel program with waived setup fees, access negotiated rates on airfare and lodging, and work with a dedicated travel manager backed by 24/7 support. Plus, qualifying accounts receive a $500 travel voucher. [Learn more](https://www.bio.org/save/corporate-traveler).

**Experience R&D with Nikon**

Through the BIO-Nikon program, life science companies can access world-renowned microscopes, imaging systems, and software at exclusive rates. [Expand your R&D efforts with Nikon Instruments today.](https://www.bio.org/save/nikon-instruments)

**Research at a Nikon BioImaging Lab**

Need temporary access to high-end imaging and research equipment? Nikon BioImaging Labs offer full-service contract research services and a free pilot program through BIO. [Find a lab near you today.](https://www.bio.org/save/nikon-instruments)

**ODP Business Solutions for Your Office Supply Needs**

Formerly Office Depot, ODP Business Solutions offers up to 75% off preferred products—from office furniture to printing services. Whether you're outfitting a new office space or just restocking, save big on the essentials. [Learn more.](https://www.bio.org/save/odp-business-solutions)

**Auditing & Inspection Management With PSC Software**

PSC Software helps life science companies manage supplier audits, validation plans, and compliance documentation. Members receive a 21-day free trial of ACE Enterprise™ and AuditUtopia® to explore the tools. [Determine if PSC Software is a right fit for your organization.](https://www.bio.org/save/psc-software)

**PSC Biotech, an Extension of Your Team**

Let PSC Biotech handle the quality, systems, and regulatory side of your business. Access project management, QA, CQV, and gap analysis services so your team can focus on science. [Learn more about PSC Biotech services.](https://www.bio.org/save/psc-biotech)

**A Data Room Optimized for Life Sciences**

ShareVault provides secure, encrypted data rooms designed for regulatory, clinical, and corporate documents. Trusted by life science companies for its suite of collaboration tools, ShareVault is BIO's preferred document-sharing partner. [Get started today.](https://www.bio.org/save/sharevault)

**Lab Equipment Service Consolidation**

SU Group simplifies lab equipment maintenance by consolidating multiple service agreements into one flexible contract that includes parts, labor, and travel. Receive up to 30% off eligible service contracts and benefit from a team dedicated to supporting life science companies. [Learn more.](https://www.bio.org/save/su-group)

**UniFirst Workwear & Cleanroom Savings**

From uniforms and lab coats to protective apparel, UniFirst provides tailored workwear programs that support safety, cleanliness, and brand image—all under discounted rates for member companies. [Rent, lease, or purchase quality workwear today.](https://www.bio.org/save/unifirst-corporation)

**Complex Moves with America's #1 Mover®**

Relocating your facility or team? United Van Lines delivers expert logistics, climate-controlled transport, and discounted rates for life science companies—and their employees. [Get started today.](https://www.bio.org/save/humboldt-storage-and-moving)

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