



CEO & Investor Conference

February 10-11, 2025 | Marriott Marquis, New York

**Webinar: Event Preview &
Introducing BIO Partnering™**

bio.org/CEO



LEADERSHIP · PARTNERSHIP · INVESTMENT

WELCOME

Your hosts:

Bernard V. Fallon
Deputy Vice President,
Industry Programs, BIO



Mackensie Vernetti
Vice President,
Partnering, BIO



Thank you to our BIO Partnering™ System Sponsor



CONFERENCE SPONSORS



THE MONEY CHANNEL
NEW YORK CITY



Agenda

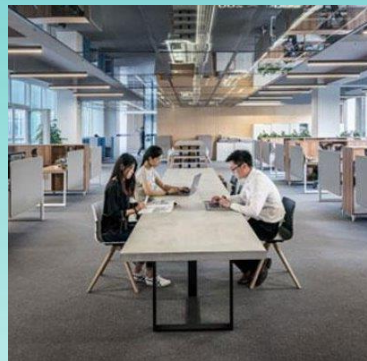
- Who is BIO?
- 2025 CEO & Investor Conference Preview
- Introducing BIO Partnering!
 - Live Full System Demo
 - New Features
 - BIO Partnering Mobile App
 - Tips & Best Practices
- Question & Answer Session

About BIO

- BIO is the world's largest advocacy association representing member companies, state biotechnology groups, academic and research institutions, and related organizations **across the United States and in 30+ countries.**
- To advocate for our industry, BIO is organized into **3 different sectors** to represent our members and their goals:



Health Biotechnology



Emerging Biotech Companies



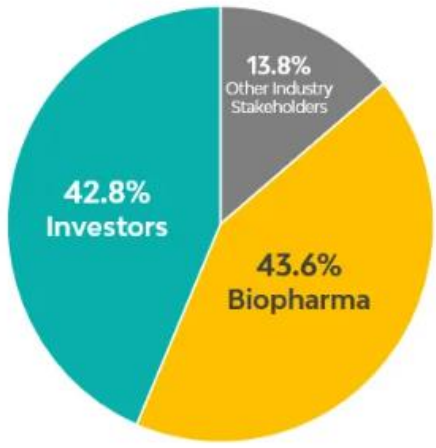
Agriculture & Environment

BIO 2025 CEO & Investor Conference Event Preview

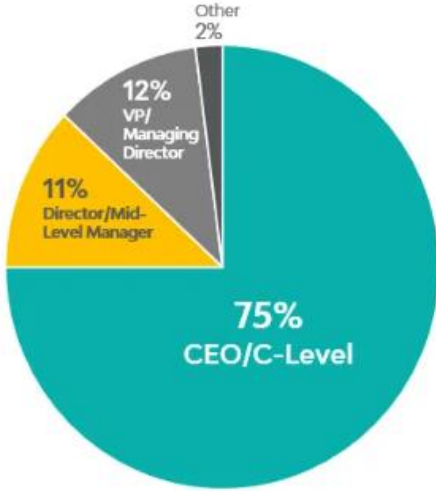
2024 Attendee Statistics



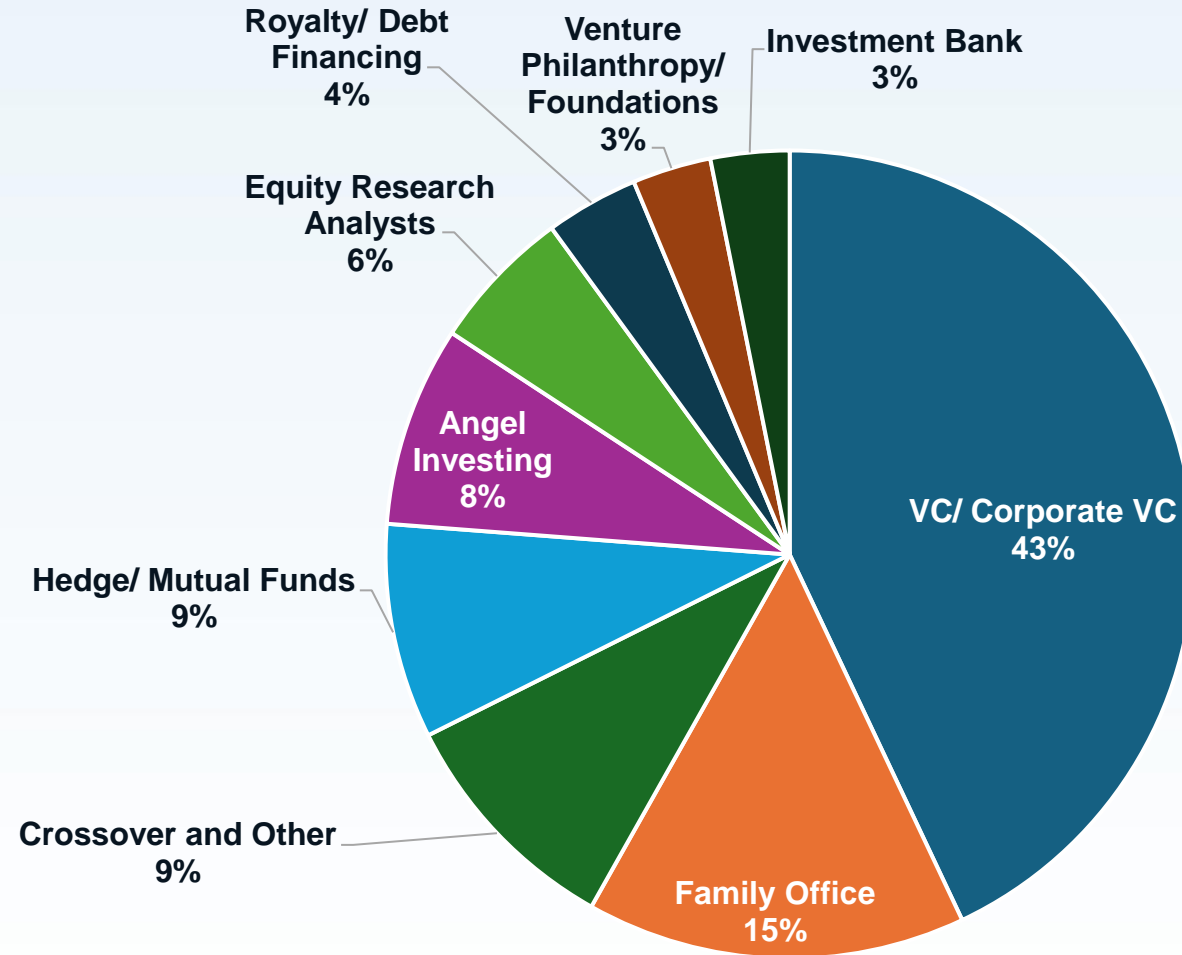
Attendee Company Type



Attendee Management Level



2024 Investor Registration by Type



2025 BIO CEO & Investor Conference Program

Eastern Time	Monday, February 10	Eastern Time	Tuesday, February 11
		9:00 AM	Policy Outlook: Navigating a New Congress and Executive Branch
		9:30 AM	
10:00 AM	Securing Your Next Funding Round: Industry Trends and Success Stories	10:00 AM	Solid Tumor Advances: T-Cell Engagers, Radioligands, and More
10:30 AM		10:30 AM	
11:00 AM	Obesity: Next Medicines with Impact	11:00 AM	Prioritizing Alternative Funding Sources
11:30 AM		11:30 AM	
12:00 PM	Lunch	12:00 PM	Lunch
12:30 PM		12:30 PM	
1:00 PM	Fireside Chat	1:00 PM	Tackling Mental Health through New Targets and Endpoints Progress
1:30 PM		1:30 PM	
2:00 PM	From Clinical Trials to Commercialization: Matching Strategy to Size of Patient Population	2:00 PM	Fireside Chat: John Maraganore, PhD, Executive Chair, City Therapeutics
2:30 PM		2:30 PM	
3:00 PM	Voices from the IPO Class of 2024: What's Next?	3:00 PM	Market Outlook: Dealmaking and M&A for 2025
3:30 PM		3:30 PM	
4:00 PM	AI's Utility in Pharmacokinetics and Biomarker Selection	4:00 PM	
4:30 PM		4:30 PM	

Thought Leaders on the Program



Fireside Chat between
John Maraganore, PhD, Co-Founder/Executive Chair, City Therapeutics
and
Simone Fishburn, PhD, Editor in Chief, BioCentury

Panelists Include

- Laxminarayan Bhat, PhD, Founder, President and Chief Executive Officer, Reviva Pharmaceuticals
- Jeffrey Finer, MD, PhD, Septerna
- Chris Garabedian, Chairman & CEO, Xontogeny
- Kent Hawryluk, President & CEO, MBX Biosciences
- Brienne Kugler, SVP, Research and Investments, Royalty Pharma
- Jon Norris, Managing Director, HSBC Innovation
- Boobalan Pachaiyappan, PhD, Managing Director and Senior Biotech Analyst, ROTH Capital
- Michael Yee, Managing Director, Jefferies

2025 Presenting Companies Include

CNS/Neurological

NEWRON PHARMACEUTICALS SPA
NurrOn Pharmaceuticals, INC
PathMaker Neurosystems Inc.
Tonix Pharmaceuticals

Gastrointestinal

Eupraxia Pharmaceuticals

Gene/Cell Therapy

BOOST Pharma
Carina Biotech Limited

Immunology

GeoVax Labs, Inc.

Infectious Diseases

Ziphius LLC

Inflammation

Halia Therapeutics

Medical Devices

Portal Instruments, Inc.

Metabolic Diseases

Lexicon Pharmaceuticals

Multiple Therapeutics

Cellphire Therapeutics, Inc

Oncology

AIVITA Biomedical, Inc.
Citius Pharmaceuticals
Cytimm Therapeutics
Greenwich LifeSciences
ImmuneOnco Biopharmaceuticals (Shanghai) Inc.
Medicovestor, Inc
Radiopharm Theranostics
Rakuten Medical, Inc.

Ophthalmology

Ashvattha Therapeutics, Inc.
Epion Therapeutics, Inc.

Orphan/Rare Diseases

Protalix BioTherapeutics Inc.

Other

Akebia Therapeutics

Pain Management

Sustained Therapeutics

Platform for Therapeutics

Likarda, Inc.

Regenerative Medicine

Life Biosciences

Reproductive/Sexual Health

Daré Bioscience

Vaneltix Pharma, Inc.

Learn More and Apply to Present at

<https://bcic.bio.org/program/company-presentations>

BIO Partnering Overview

Partnering Meetings at 2025 BIO CEO

- 30-minute meetings over 2 days, Feb 10-11
- Meetings held at New York Marriot Marquis
- Pre-arranged through BIO Partnering™
- BIO schedules accepted meetings based on mutual availability
- Scheduling begins January 27

The partnering system is open!

Registrants will receive their login information from biopartnering@bio.org



Introducing:



Quick Steps to Get Started

1. Create your profiles

- Include a company description, outline your offerings, pitch decks and presentations
- Add your headshot, role, contact info

2. Set your calendar availability

- Mark when you're available to meet and add conference programming

3. Search for partners & investors

- Use filters to find the right opportunities and send tailored meeting requests
- Save your search for quick access

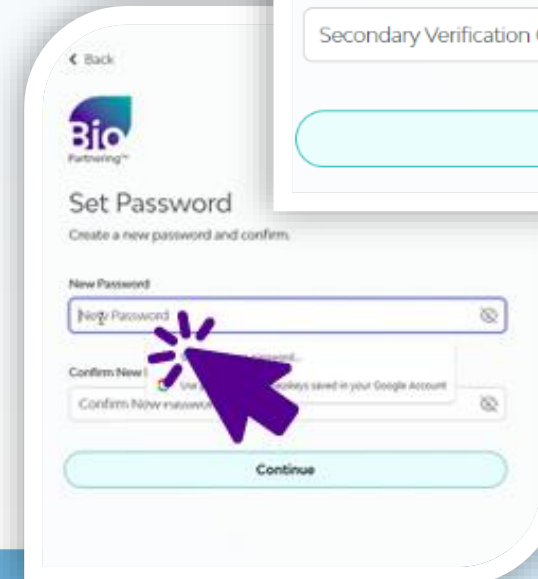
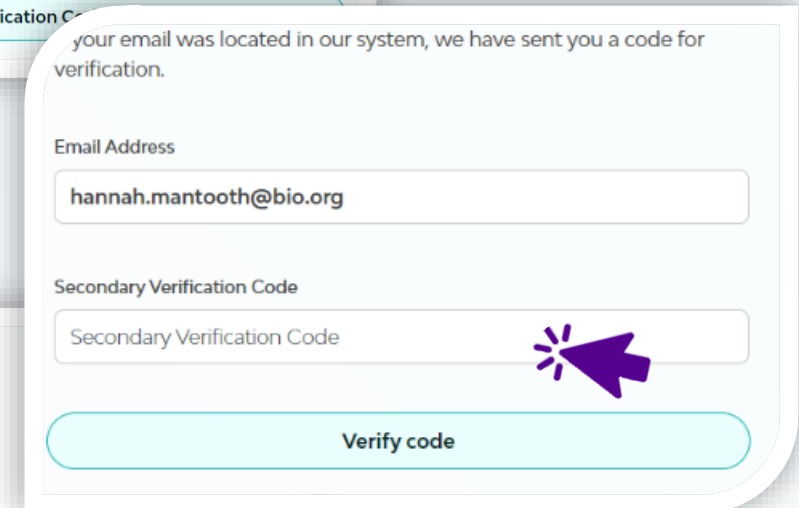
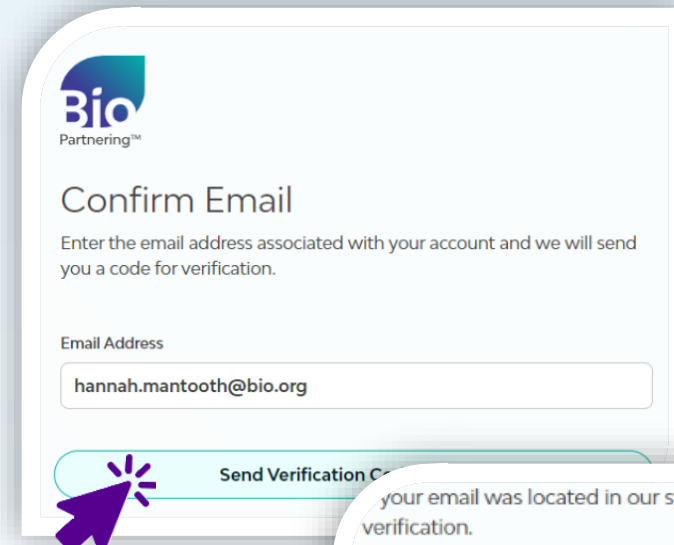
4. Get your meetings scheduled

- Respond to meeting requests by accepting or declining
- BIO will schedule accepted meetings based on mutual availability

Login & MFA

Accessing BIO Partnering™ for the first time

1. Register for the conference & receive the login email from biopartnering@bio.org
2. Click the link to the partnering system
3. Verify your email address using the new Multi-Factor Authentication System (MFA)
4. Enter the MFA code
5. Set your password
6. Login using your newly created password
7. Enter the MFA code to verify your new account & enter the partnering system



Important Features

- Log in with multi-factor authentication (MFA)
- Dashboard activity feed and key updates on personal and company meeting data
- Customize profiles with logos and background images; logos also supported for assets, services, market products
- Emphasize important details using rich text formatting in profiles and meeting requests
- Find newly added companies quickly: sort or filter by registration date
- Quickly identify if a meeting request includes tags, mentions, or attachments
- Receive notifications for meetings that are pending rescheduling
- Easily find incoming requests that need a response with "Needs reply" filter
- Access Help + Support resources

BIO Partnering™ - Dashboard

The screenshot displays the BIO Partnering™ Dashboard. On the left is a navigation sidebar with the following items: 'Request Meeting' (button), 'Dashboard' (selected), 'My Company', 'Calendar', 'Meetings', 'Favorites', 'Search', and 'Help + Support'. The main content area features a header with the BIO logo and 'Partnering' text. Below this is a welcome message: 'The BIO Partnering™ Conference. Welcome! Meeting scheduling begins soon! Start requesting meetings now.' with links for 'About the Event' and 'View the Conference Program'. A central banner for the 'Biotechnology Innovation Organization' shows a 'Company profile 85% complete' status and a 'Delegate Availability (10)' section listing five individuals: Barbara Goldstein (3 openings, 0% completion), Chad Wessel (0 openings, 10% completion), Denise Bondoc (0 openings, 0% completion), Eduardo Alvarez (0 openings, 0% completion), and Francis Madrigal (0 openings, 0% completion). To the right of the banner is a 'Your profile is 85% complete' notification with a 'Complete your profile' link. Below the banner are two sections: 'Meeting Requests' with a 'Your Overview' card and 'Meeting Request Updates' showing a list of requests with dates and times.

- Log in w/multi factor authentication
- Dashboard with insightful action-oriented data
- Important conference updates & news
- Personal & company meeting data breakdown
- Meeting activity updates feed
- Help + Support resources

BIO Partnering™ - Profiles

The screenshot shows the 'My Company' profile page for the Biotechnology Innovation Organization (BIO). The page features a navigation sidebar on the left with options like 'Request Meeting', 'Dashboard', 'My Company', 'Calendar', 'Meetings', 'Favorites', 'Search', and 'Help + Support'. The main content area displays the BIO logo and name, followed by a brief description: 'Public, NPO, govt., economic development Washington, District of Columbia · United States'. Below this, there are sections for 'Assets, Services & Market Products', 'Leadership & Delegates', 'Assets (0)', 'Services Offered (3)', and 'Financials'. The 'Services Offered' section lists 'Membership', 'BIO Partnering', and 'BIO Business Solutions'. The 'Keywords' section includes terms like 'bio', 'biotech', 'biotechnology', 'partnering', 'advocacy', 'business forum', and 'purchasing program'. A 'Profile Visible' indicator is shown at the bottom of the profile card.

The screenshot shows the user profile page for Mackensie Vernetti. The profile card includes a profile picture, the name 'Mackensie Vernetti', and the organization 'Biotechnology Innovation Organization'. Below the name, it lists her role: 'Vice President, Partnering Washington, District of Columbia · United States'. There are buttons for 'Business Forum', 'Edit Profile', and 'Profile Visible'. The 'Professional Background' section contains a paragraph: 'I direct the development, deployment and administration of BIO Partnering™, BIO's proprietary B2B partnership platform serving the life sciences industry. With a focus on technical solutions, I work to make identifying and meeting your next strategic. Show more'. The 'Keywords' section lists 'Partnering', 'Business Strategy', 'business development', and 'software'. The 'Management Level' is set to 'Executive'. The 'Area of Expertise' section includes 'software', 'business development', and 'partnering'. The 'Conference goals/objectives' section lists 'Licensing Deals', 'Research Collaborations', and 'Partnering System Feedback'.

- Profile & meeting data from prior conferences
- Highlight your BD interests & objectives
- Customize w/logos, backgrounds & rich text
- Easy updates to attachments & linked content on meeting requests

BIO Partnering™ - Calendar

Calendar

BIO Partnering™ Conference February 10 - 11, 2025 New York, NY

Mackensie Vernetti... Vice President, Part...

Mon 10 Tue 11

(1) Meetings Monday, February 10

Export + Event Availability

Education Sessions (16) Topics
Conference Program

7:00 - 9:00 Gold Ballroom
Networking Breakfast (Day 1)
Conference Program

7:30 am

8:00 am

8:30 am

9:00 am
9:00 - 9:30 Table 1
Carl's Clinical & Legal Services - Meet and Potatoes

9:30 am

10:00 am

10:15 - 10:30 BD Team Check In @ Marriott

10:30 am

11:00 am
11:00 - 11:50 Grand Ballroom
Genetic Medicines' Path to Scalability for Patients and Investors
Conference Program

11:30 am

10:00 - 10:50 BF Gold Ballroom
Opportunities for Financing Your Company Through Series B and Beyond
Conference Program

11:00 - 11:50 BF Grand Ballroom
Genetic Medicines' Path to Scalability for Patients and Investors
Conference Program

Sponsored by: Partnering

- Manage your full conference schedule
- View and add conference program
- Required & optional meetings
- iCal notifications bring meetings to your email calendar
- Include personal events to keep an all-in-one schedule

BIO Partnering™ - Search

The screenshot displays the BIO Partnering™ Search interface. At the top, there is a search bar with the placeholder text "Type keyword(s) and press enter". Below the search bar, the results are categorized into "Companies 52", "Delegates 55", "Assets 11", "Market Products 9", and "Services 10". The main content area shows a list of companies, including Spire Medical Solutions, Maple Health Partners, Nexus Medical Technologies, and Falcon Investments. Each company entry includes a logo, name, update status, and a brief description. The interface also features a sidebar with navigation options like Dashboard, My Company, Calendar, Meetings, Favorites, Search, Help + Support, and Admin. On the right side, there are filter options for Company, Delegate, Investor, Asset, Market Products, and Services, along with buttons for "Clear All" and "Apply".

- View entire directory of companies, participants, etc
- Apply filters to prioritize your best opportunities
- Keep tabs on key prospects with saved searches & favorites
- Sort by recently updated, recently added to see who's new
- View prior meetings **and prior requests** per company

BIO Partnering™ - Meetings

The screenshot displays the BIO Partnering Meetings interface. On the left is a navigation sidebar with options: Request Meeting, Dashboard, My Company, Calendar, Meetings (selected), Favorites, Search, and Help + Support. The main area shows a list of meeting requests under the heading 'Meetings | 2/150'. The list includes requests from BlueSky Pharmaceuticals, Opal Biosciences, Falcon Investments, Unity Pharma, and Summit Biotech, with status indicators like 'Requested', 'Accepted', and 'No mutual availability'. On the right, a detailed view of a request from BlueSky Pharmaceuticals is shown, including the subject 'out-licensing opportunity, foreign markets', a 'Cancel Meeting' button, and sections for 'Linked Resources (0)', '@Mentioned' (with a note about mentioning delegates), 'Participants' (listing Mackensie Vernetti as required), and 'BlueSky Pharmaceuticals (0)' with required and optional participant lists.

- Collaborate w/colleagues attending within one inbox
- Quick filters for easy meeting management, including unread messages
- Personalize requests w/mentioned participants
- Visible count of outstanding outgoing requests
- Easily see which requests have tags, mentions, attachments
- Quickly view new incoming requests with "Needs Reply" status filter
- Business card-like contact info sharing

A Few Tips & Best Practices

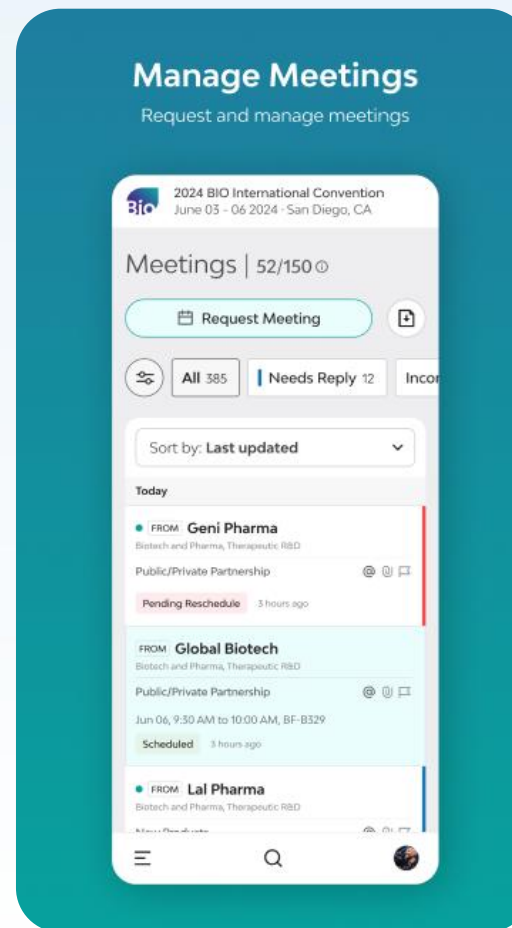
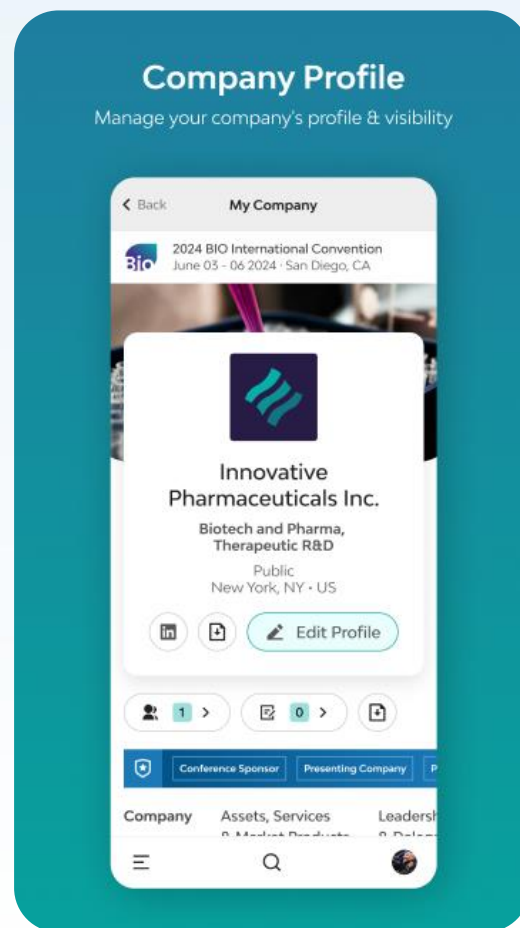
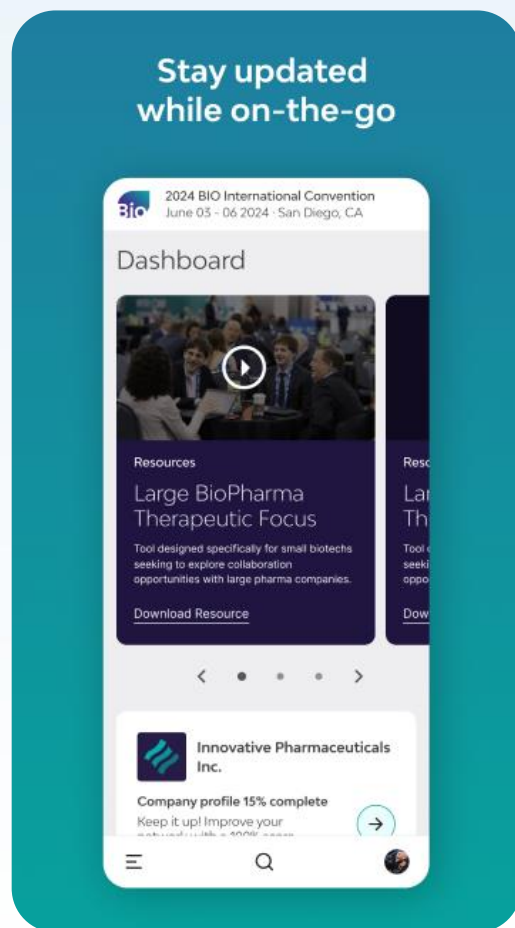
- **Take your profiles seriously.** Partners find (or don't find) you based on the information you choose to include. Highlight assets, services, market products with separate sub-profiles
- **Apply search filters** to save time & leverage Favorites list
- **Save your search for future use** and sort by registration date to see newly added companies
- **Send requests** using rich text, formatting and links to highlight important points
- **Respond to all requests.** It's polite and it keeps you organized. Use the "Needs reply" quick filter to act fast
- Check your accepted meetings for mutual availability. If not, **open more time; or remove or make some participants optional**

Onsite Partnering at 2025 BIO CEO

- **Partnering Hours:**
 - Mon Feb 10 8am-6pm, *then Welcome Reception at 6pm*
 - Tues Feb 11 7am-5p, *then Closing Networking Hour at 5pm*
- Meeting Locations will be on your schedule for each meeting
 - Meeting Rooms on 10th Floor
 - Meeting Points in Broadway Ballroom, 6th Floor
- Visit the partnering desks in the Broadway Ballroom and 10th Floor foyer
- Use the mobile app for your most current schedule & to continue contacting participants and send new requests on-the-go – **mobile app will be available in the coming weeks!**



Partner On-The-Go with the Mobile App



- View your partnering schedule & conference program
- Manage your meetings – respond, request rescheduling, share contact info, message participants
- Send new meeting requests
- Update company and personal profiles
- **Available in the app stores soon. Stay tuned!**

More exciting features are on the way!

Stay tuned for announcements about new features & enhancements that will make your partnering at BIO even easier.

Questions?

Visit <https://letspartner.bio.org/> to check out our other helpful resources:

Quick Start Guide | Full System Tutorial | Video Tutorials

Thank you for joining!

A recording of this webinar will be distributed within a few business days to all webinar registrants and will be posted in the partnering system and on <https://www.bio.org/webinars>

For any additional partnering questions or feedback, please email us at biopartnering@bio.org

For registration questions, contact customercare@bio.org



CEO & Investor Conference

February 10-11, 2025 | Marriott Marquis, New York

bio.org/CEO



LEADERSHIP · PARTNERSHIP · INVESTMENT